

THE 7 HIDDEN FRICTION POINTS BLOCKING YOUR BUSINESS

What a Detoxed Business Can Do That a Toxic One Can't

When your body is full of toxins, it struggles to function—even if you're doing all the right things on the surface.

You eat better, sleep more, take supplements—but still feel drained, bloated, foggy, or inflamed. Why?

Because the underlying system is off.

Your business is no different.

At its core, a business has a DNA:

- **Vision:** Why it exists
- **Core Values:** How it behaves
- **Policies:** How it operates

If that DNA gets polluted with misaligned people, broken systems, or leadership confusion, the symptoms appear fast:

- Missed deadlines
- Blame games
- Endless meetings
- Overreliance on you, the owner
- Being forced into micromanaging your staff
- Wasted Resources

That's why we created the **Organizational Detox**—to eliminate the friction points no one talks about.

HERE ARE THE 7 HIDDEN FRICTION POINTS THAT QUIETLY DESTROY EXECUTION, MORALE, AND GROWTH:

1. Vague or Absent Job Roles

The Toxin: Everyone's "doing their best"—but no one owns anything.

The Fix: Role clarity detox. Every seat has defined accountabilities and outcomes.

2. Redundant or Conflicting Processes

The Toxin: Multiple staff handling the same tasks—or worse, stepping on each other's toes.

The Fix: Process alignment detox. Define who does what, when, and how.

3. People Who Don't Align with the Culture

The Toxin: Toxic personalities, gossipers, or employees who "hit the numbers" but poison the team.

The Fix: Core values detox. Evaluate based on cultural fit, not just performance.

4. Lack of Execution Discipline

The Toxin: Lots of talk. Little follow-through. No consequences.

The Fix: Accountability detox. Install systems where actions are tracked and results reviewed.

5. Unscalable Leadership

The Toxin: You're the bottleneck. Managers aren't managing. Team members bring everything to you.

The Fix: Leadership detox. Train or replace middle managers. Restructure reporting lines.

6. Policies That Exist on Paper Only

The Toxin: "We have a policy for that"—but no one knows what it is, or follows it.

The Fix: Policy detox. Refresh, re-communicate, and re-enforce policies to match current reality.

7. Disconnected Vision

The Toxin: The team doesn't understand where the company is going—or why it matters.

The Fix: DNA detox. Reconnect everyone to the mission, vision, and values that shape the company's identity.

**If any of these ring true to you, the
Organizational Detox is for you!**

[Schedule your Free
Organizational Diagnostic Here](#)